## APGAR OIL-WEAVER FUELS ENERGY & HVAC

HEATING . COOLING . FUEL OIL . INDOOR AIR QUALITY

SERVING THE LEHIGH VALLEY SINCE THE 1930'S

## **Dear Valued Budget Customer:**

Thank you for your interest in our budget program – we continue to make enhancements to the program to make your life easier. We hope that you will let us help you with your fuel and service needs while keeping your family budget solvent in these difficult times.

Why do a budget? For a typical customer you may get (3) 180 gallon deliveries for a heating season. Each delivery would be for \$720 assuming \$4 oil prices (\$2160 total for three deliveries) and at least one of these is going to occur during the busy and expensive holidays! Instead of this scenario, we encourage folks to get on a monthly budget and spread out the payments – which in this example would be \$180 per month.

Now here comes the easy part – instead of sending in a check every month, using expensive envelopes and stamps, we also encourage customers to sign up for recurring payments using a credit card on file. These payments occur on the 5<sup>th</sup> of each month. This is the simplest way to make sure your budget account stays in good standing and qualifies for the cash discount at the end of the year.

For all budget customers, we review your accounts from time to time and may need to make adjustments to your payments to keep your accounts on track. Our mutual goal is to end the year with a \$0 balance on your account. The easiest way to stay informed is to sign up for email statements of your account. We do not send monthly paper statements as the cost is prohibitive and the mail service is tenuous at best.

Sometimes, the price of oil we guessed is too high and sometimes the delivery amounts are less than typical – this can create a surplus in your account, which can be used to reduce future payments, or you can opt out of the final monthly payments as well by notifying the office. But the converse can happen as well, with higher prices and larger deliveries forcing higher payments to rebalance the account. Please note that if your outstanding balance gets too high, the system will automatically block any future deliveries until steps are taken to remedy the issue.

Another service we are again offering for budget customers - a Capped Price Protection Program - the cap price is \$3.799 and the premium is a one-time payment of 30 cents per gallon protected. This program gives you upside price protection with the convenience of monthly budget payments. You get the benefit of the lower price of the Cap price or the daily price at the time of delivery.

For both our Capped and regular Budget Program, the Service Plan will be excluded and will result in a separate one-time charge at the time of renewal unless approved by the office.

Budgets run from August to July – we hope to continue to serve you. Please sign up for monthly recurring payments below or call the office to receive your budget envelopes.

Yes – sign me up for 2024-25 Recurring	Budget Program C/C	EXP
Yes – sign me up for email statements	COM	
Yes - sign me up for to CAP Program	Gals	
		Signature



